

## Capt. Gaurav Rana profile

Capt. Gaurav Rana started his sea career in 1998 with SCI. He sailed in various companies from there including Bergesen, Shell, Great Eastern and MSI. He got command in 2009 and after 3 vessels in command shifted ashore.

Capt. Gaurav Rana left active sailing in 2010 and worked for a British consultancy company called BMT Consultant India as Technical Director till 2014. He was then heading a port on the west coast of India for about a year. He then started Sea & Beyond. Besides running this company he also does port consultancy and has collaborated with the likes of KPMG and CRISIL for various port projects. He also carries out some port captaincy, marine surveys, cargo expeditor work, sea-trials etc. whenever an opportunity arrives.

For shore placements, Gaurav interacts with vessel owners, promoters/senior persons of shipping/port/marine related companies and has 1<sup>st</sup> hand knowledge on what they look for in a candidate and what they DON'T. Gaurav has received and reviewed more than 500 CV's of mariners in the recent past and feels that the quality of CV's has to be enhanced to show the complete range of skillsets that the mariners possess.

Capt. Gaurav Rana has the following qualifications and achievement:

- A) Awarded by Innovation board of BMT Group in U.K for his idea which was later successfully implemented.
- B) Member of Institute of Chartered Shipbrokers with distinction in one subject.
- C) Associate Fellow of Nautical Institute.
- D) Member of Company of Master mariners.
- E) Speaker at a "Port led development" conference arranged by MACCIA.
- F) Delivered a presentation on "Improving watch keeping practices at sea"